

Residential Remodeling Sales

Plekkenpol Builders, a Bloomington residential remodeling company since 1970 is seeking experienced, qualified individual(s) to join our sales team. We offer a generous commission schedule, excellent benefits and established systems and training to aid in your success.

Primary Responsibilities:

- Meet with prospective clients
- Determine their needs, wants & preliminary budget
- Inspect existing home, take photos and measurements
- Provide our draftsman with plan details
- Estimate material, labor & subcontractor costs
- Provide details for specifications
- Sell projects & collect down payment
- Provide details for change orders
- Assist with selections and/or refer client to showrooms or interior designer
- Prepare project folder for production supervisor
- Provide details for change orders & invoices
- Collect change order, interim and final invoices
- Visit jobsites to take photos & monitor progress
- Communicate with client and production supervisor to completion
- Participate in tradeshow, open houses and other networking events

Necessary proficiencies:

- Remodeling sales history
- Knowledge of current residential construction methods and codes
- Knowledge of how existing structures and components affect space planning options
- Space planning and design skills
- Excellent listening and observation skills
- Provide prompt, courteous and efficient customer service
- Positive attitude, Highly motivated, honest, dependable, solid work ethic
- 3+ years experience in residential remodeling sales & estimating required
- Construction education or degree desired

Interested candidates should send resume to careers@plekkenpol.com

Company description:

Plekkenpol Builders is a family owned and operated business located in Bloomington, MN. We design and build residential remodeling projects throughout the Twin Cities and metro area. We will also build new homes on the customer's lot. We have been in business since 1970, with no breaks in service. Many of our projects are built for repeat customers or their referrals. We have established solid relationships with our suppliers and subcontractors. We belong to and support local and national construction industry associations. We have won many design awards for our completed projects. Many of our staff members have worked for us for 10, 20 and even over 30 years. We believe that "The Difference is in the Details" and require our representatives to provide top notch customer service for every project, large or small.